

# *Welcome To Donald R. Frey & Co., Inc.*

This presentation focuses on Frey & Company, offering an overview of product features. More details can be obtained by viewing the Power Point product presentations and printing the Product Guide. For additional assistance:

1-800-659-3739 1-859-441-6566

[sales@drfrey.com](mailto:sales@drfrey.com).



***SETTING A HIGHER  
STANDARD...***

*Donald R. Frey & Co. Inc.*  
*Since 1974*

# *Strength & Teamwork*



Frey & Company establishes strong teamwork with all customers geared for a long term relationship. We offer over 35 years experience, stability, integrity and proven software.

Enthusiasm and a willingness to learn to make these projects a success.

We offer more than just software. Our true understanding of your business is the unique strength we provide you.

# Frey Software Solutions



- **Experience**: Specialized Software Solutions Since 1974
- **Proven**: True Microsoft Windows Formats Since 1996
- **Contemporary**: Continually Improved With Bold New Features And Improved Usability On An Ongoing Basis.
- **Outstanding Support**: Responsive And Knowledgeable Support Team. Answers When You Need Them.
- **Value Priced**: Pricing designed to meet the needs of a wide range of clients

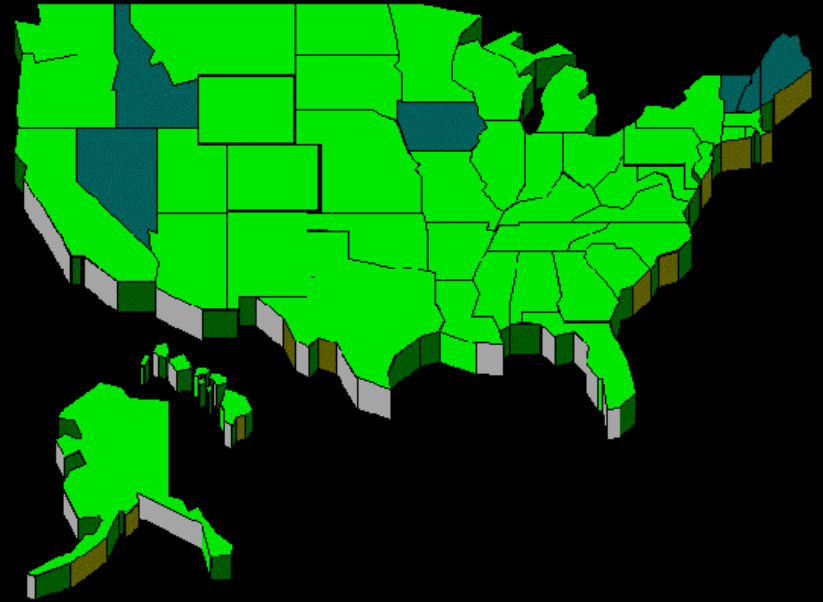
# *Success Stems From...*

- **Products based on sound business principles**
- **Niche Market Specialization - Since 1974, we have focused on fund accounting and utility billing software.**
- **Few firms offer such insight and experience.**
- **Strong attention to user needs and relationships**



# *Strong National Presence...*

Frey & Company has users throughout the US and is growing. We provide strong support, no matter where you may be located.

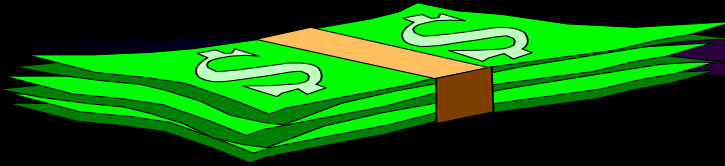


# *Specializing In...*



- **BUCS** Fund Accounting Financial Management
- **CHIPS** Fund Based Payroll
- **CUBIC** Utility Billing / Customer Information Systems
- **Other specialized software...**

# *BUCS Fund Accounting Modules*



- General Ledger
- Accounts Payable
- ACH For Payables
- Accounts Receivable
- Encumbrances
- Requisition Control
- Fee Receipting
- Budget Planning
- Combining Reports
- Cash Receipts
- Bank Reconciliation
- ODBC Data Dictionary
- Microsoft SQL Data Base
- Fixed Assets
- CC-Tracker (Credit Card Tracker)
- Advanced Allocations
- Positive Pay (Bank Security)
- Poll Worker



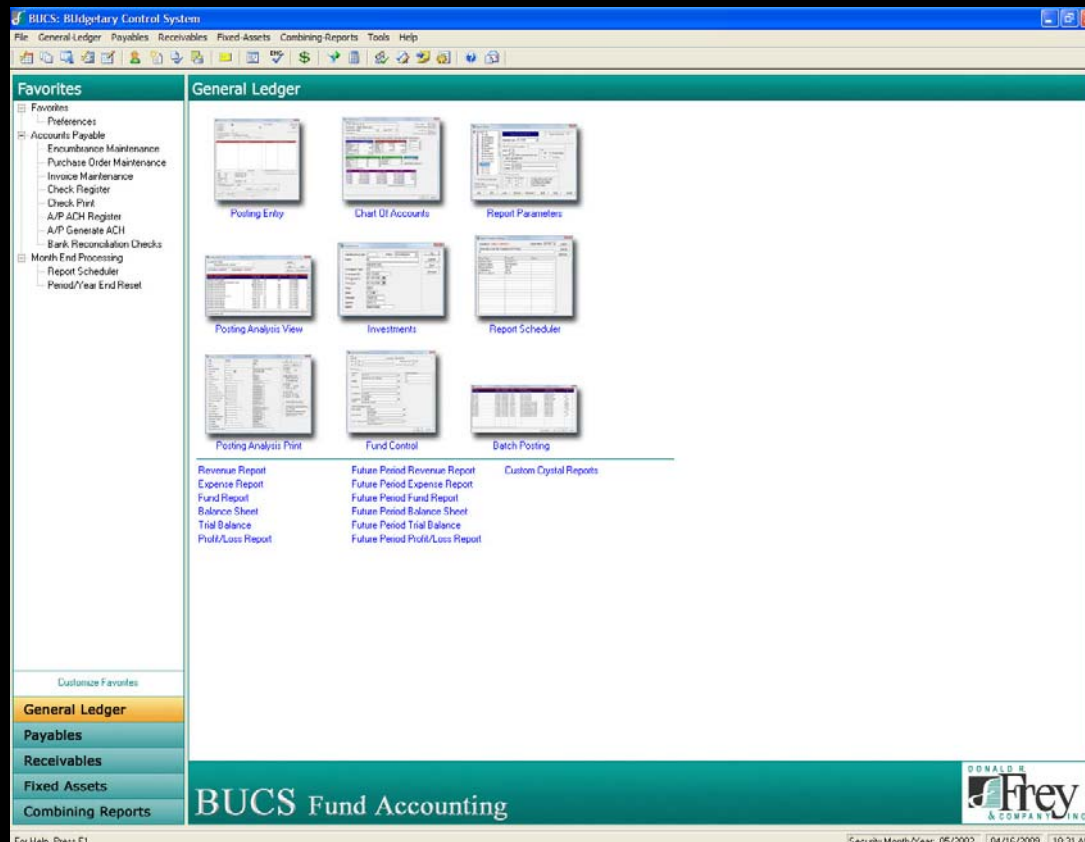
# ***BUCS Highlights***

- True Windows Graphical Design
- Powerful Multi-user Options
- 29 Position Free Form Account Format
- Unlimited Funds
- Windows Online Help
- User, Program, Account Number Level Security
- Grant/Project Tracking & Reporting
- Extended MO/YR Closeout
- Laser Check Printing
- Prior Period Reporting
- Fee Receipting (User defined formats)
- GASB, FASB Reporting Formats
- E-mail, WORD, EXCEL Interfaces
- Spelling Checker
- Task Reminders
- Source Document Imaging
- Unlimited Vendor Notes
- Electronic Funds Transfer via ACH
- Powerful Document Imaging
- Extensive Exporting Capabilities
- Real Time (Instant Updating)
- Multiple Checking Accounts
- Allocations
- Multiple Invoices Same Check
- User Definable Reports
- ODBC Integration
- Extensive Account History
- Extensive Drill Down Capabilities
- Enterprise Networking
- Complete Audit Trails
- Automatic Posting
- Cash And/or Accrual Basis
- Graphical Comparisons
- Microsoft SQL Database

# ***BUCS: Available in Windows Since 1997***

***BUCS True Microsoft Windows design makes sense. It provides fast navigation and True Windows consistency. Learning how to use BUCS is easy!***

***The Menu Bars offer logical categories such as General Ledger. They are accessed by clicking on the item. Programs within the General Ledger then appear.***



# BUCS Powerful Account Controller

- Search by account name or number.
- *Key* a portion of the name or number to speed the search.
- *Filter* by type.
- Switch functions by pressing the appropriate *button*.

Search Key

Search By

Expense Accounts

Description:  Account Order:  Number  Description

Account Description	Account Number	Balance	Last Post Date
ADVERTISING*BROCHURES*NEWSLET*	1611.00	3,332.04	04/25/2002
ANNUAL USER'S CONFERENCE	1580.00	100.00	02/05/2002
AUTO EXPENSES	1613.00	1,918.06	04/25/2002
BID SECURITY	1590.00	.00	09/08/1999
BUSINESS MEETINGS*DF/EF*	1524.00	499.68	04/25/2002
CONTRIBUTIONS	1644.00	95.00	03/28/2002
DEPRECIATION	1624.00	.00	01/23/1990
DUES & SUBSCRIPTIONS	1633.00	200.00	01/23/2002
EQUIP/RESALE	1584.00	1,070.99	04/25/2002
INSURANCE - GENERAL	1640.00	.00	01/03/2002
INSURANCE - GROUP	1602.00	2,014.20	05/02/2002
INSURANCE - GROUP*DF/ELF	1602.20	3,616.65	05/02/2002
INTEREST EXPENSE	1650.00	.00	01/30/2001
MAINTENANCE SUPPLIES	1614.00	212.13	04/25/2002

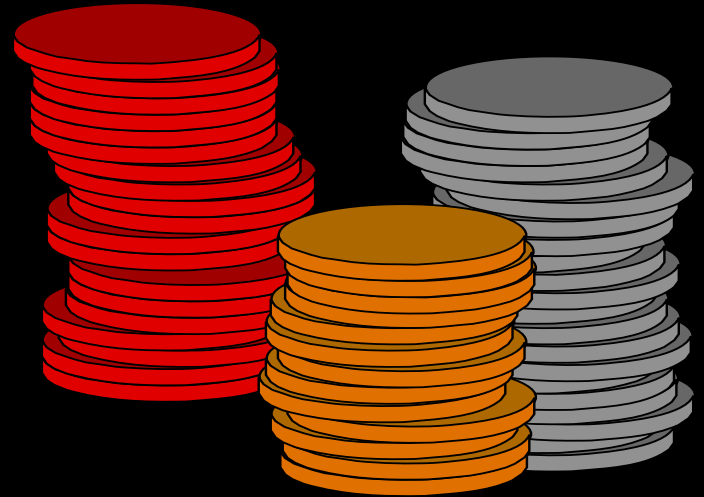
Account Types:  Active  Inactive

Filter

Functions

# *CHIPS Payroll Modules*

- **Basic Payroll With HR**
- **Magnetic Media Filing**
- **ACH Direct Deposit**
- **Bank Reconciliation/Voiding**
- **Time Clock Interface**
- **ODBC/Data Dictionary**
- **Microsoft SQL Database Optional**
- **Positive Payment**
- **Web Services**
- **Retirement Interface**



# ***CHIPS Highlights***

- **True Fund Accounting Based Payroll**
- **True Microsoft Windows System Since 1998**
- **Payrolls Types: Hourly, Daily, Weekly, Bi-weekly, Semi-monthly, Monthly & Quarterly, Salaried**
- **ACH Direct Deposit Features**
- **Magnetic Media Filing**
- **Automatic Check Voiding**
- **Laser Check Capabilities**
- **Automatic Payroll Calculation Including Withholdings, Etc.**
- **Multi-state Capacity**
- **Automatic Standard Transactions**
- **Numerous Reports: Union Dues, Deductions, Taxes, Workers' Comp., History, Register, Etc.**
- **Network Enabled**
- **User/Program Level Security**
- **Benefit Tracking & History**
- **True Windows Design**
- **Multiple Deduction Fields**
- **Definable Deduction Fields**
- **Special Rate Calculations**
- **Extensive Human Resource Information**
- **Document Imaging available**



# *CUBIC Utility Billing*

- **Metered Services:** Water, Sewer, Gas, Electric, Others
- **Unmetered Services:** Refuse, Fire Protection, Others
- **Installment Billing:** Time Payment Plans
- **RUBS:** Ratio Utility Billing Systems For Apartments, Warehouses...
- **Productivity Tools:** Cash Drawers, Bar Code Scanners, Optical Scanners, Receipt Printers, ACH Payments...
- **AMR (Automated Meter Reading Devices):** Hand Held, Touch Reads, Radio Reads, Others
- **CASS:** Postal Certification Reduces Mailing Costs And Validates Addresses
- **Internet:** Customer Inquires, Graphs, Payments, E-Billing
- **Meter Maintenance System:** Fully Integrated, Comprehensive Management System
- **Backflow Prevention System:** Fully Integrated, Scheduling, Tracking, Archiving System
- **Microsoft SQL Database:** Optional Data Storage Medium
- **ODBC/Data Dictionary:** Provides A Gateway To All ODBC Compliant Applications
- **Inventory:** Track inventory for Work Orders and Stock
- **Budget Planning:** Billing at a Set Amount

# *CUBIC Highlights*

- True MS Windows Interface Since 1996
- Postnet/Customer Bar Coding
- Levelized Billing
- Budget Billing
- Deregulated Billing
- Unlimited Bill/Pay, Usage History
- **ODBC** Connectivity WORD, EXCEL, Crystal Reports, and other ODBC Products
- Cash Drawers, Laser Scanners, Receipt Printers,
- **AMR** Hand Held Units, Radio Reads
- User Defined Fields
- User Defined Work Orders
- Rate Studies
- Document Scanning
- Automatic Deposit Refund Checks
- CASS Postal Certification
- ACH Bank Drafting
- Internet Customer Inquiries/Payments
- E-Billing via e-mail
- Real Time And Batch Processing Options
- Extensive CIS (Customer Information System)
- Integrated Meter Maintenance System
- Integrated Backflow Prevention System
- 100s of Selectable Reports
- Message/Note Alarms
- Spelling Checker
- Usage Graphing
- Postcard, User Defined Statement Bill Formats
- Multi-Property Billing And Receipting
- Enterprise Networking
- Fully Integrated Fund Accounting System Available

# CUBIC's Powerful Customer Manager

- Selectable Search Options
- Key A Portion Of The Search Information
- Filter By Type
- Switch Functions By Pressing The Appropriate Button

Search Key

Search Options

Customers

Book: 1 Account: 10 Sequence: Book/Account

Book	Account	Billing Name	Billing Address	Account Balance
1	10	SMITH*JOSEPH	GRANDVIEW	32.12
1	20	MCCOY*MICHELLE	MAIN STREET	.00
1	30	SMITH*THOMAS	WILSON ROAD	.00
1	40	FREY*AMY	HOLLY HILL	.00
1	50	RILEY*BILL	PROSPECT	7.93
1	60	STORM*CHRIS	GRAND AVE	401.60
1	70	BAUER*ANGELA	BLOSSOM LA	.00
1	80	SWOPE*DAVID	HEATHER H	-5.34
1	90	THOMPSON*DAVID	ORCHARD T	.00
2	10	PALMER*EDWARD	VISTA BLVD*225	.00
2	20	ACE HARDWARE*	PO BOX 12345*	.00
2	30	BAINES*MONICA	FIRST STREET*11	.00
3	10	SMITH*KEVIN	BREWSTER LANE*802	.00
3	20	MAROTZ*TAMMY	BREWSTER LANE*802	.00

Add Edit View ID Change Copy Print Mail Merge

Customer types  
 Active  Inactive  Final Billed  Deleted

Functions

Filter



# CUBIC Customer Information

Work Orders	Custom Fields	Notes	Automatic Payment
<b>Billing Information</b>	Service Location	Owner Information	Bill/Pay History
			Services

Book:  Account:  Status:

Customer Name:

Billing Address1:

Billing Address2:

City:  State:

ZIP Code:   Carrier Route:

Social Security #:   CASS Applicable

Home Phone:  Work Phone:

Note Alert  Tenant = Owner

Customer E-Mail:

Billing Comment:

**ACH Customer**

Balances	
Account Balance:	<input type="text" value=".00"/>
Installments Balance:	<input type="text" value=".00"/>
Total Account Balance:	<input type="text" value=".00"/>
Miscellaneous Balance:	<input type="text" value=".00"/>
Unapplied Cash:	<input type="text" value=".00"/>
Total Deposits:	<input type="text" value="50.00"/>

Level Billing  
Adjustment:   
Amount:

**Customer Information:** *Tabs* logically organize the data. Click on a *tab* to view the information.

**Note Alert:** Causes a message to display that important notes are present. Displays any time the account is directly accessed.

# Sample Statement Bill

You Can Format Using Crystal Reports!

Any Utility Company  
101 Anywhere Street  
AnyCity, AnyState 12345

Book 1 Account 100

Bill Date: 06/07/2002



Due By: 06/30/2002 Amount Due: \$ 51.74

Amount Enclosed:

Due After: 06/30/2002 Amount: \$ 56.62



CR-11  
MARK SMITH  
56 GRANDVIEW ROAD  
FT. THOMAS, KY 41075-123456

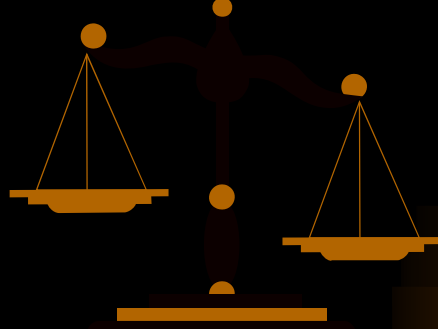
Service Address:  
23 GRANDVIEW ROAD

Return this portion with your payment

Book 1 Account 100		Activity	Days	Serv Code	Service Description	Prior Reading	Present Reading	Usage	Charges
Service Address: 23 GRANDVIEW ROAD		Prev Balance			05/05/2002				51.28
From: 05/01/2002		Penalty			06/01/2002				4.84
To: 06/01/2002		Adjustment							0.00
Bill Date: 06/07/2002		Payment			06/02/2002				56.10
Read Date: 06/01/2002		BILL	31	WA1	WATER - RES. IN CITY	30,365	31,290	925	27.30
Due Date: 06/30/2002		BILL	31	SW1	SEWER - RESIDENTIAL	30,365	31,290	925	21.50
Next Read Date: 07/01/2002		TAX			TX1				2.45
		TAX			TX2				0.49
<b>Total due by 06/30/2002</b>									<b>\$51.74</b>
<b>Amount due if paid after 06/30/2002</b>									<b>\$56.62</b>



# *Scaleable*



# *Products*

- Accounting handles unlimited number of funds and/or companies
- Designed to accommodate governments and non-profits of any size
- Utility billing for small to large clients with multiple service capabilities.

“Even with an organization as large as ours, we can run the Frey programs out of one directory and receive all reports in a timely manner.”

# *EASE-OF-USE*



- True Microsoft Windows Design
- Intuitive: Leads users through processes
- Part time & full time employees use Frey software
- Productivity: Provides a solid Return on Investment

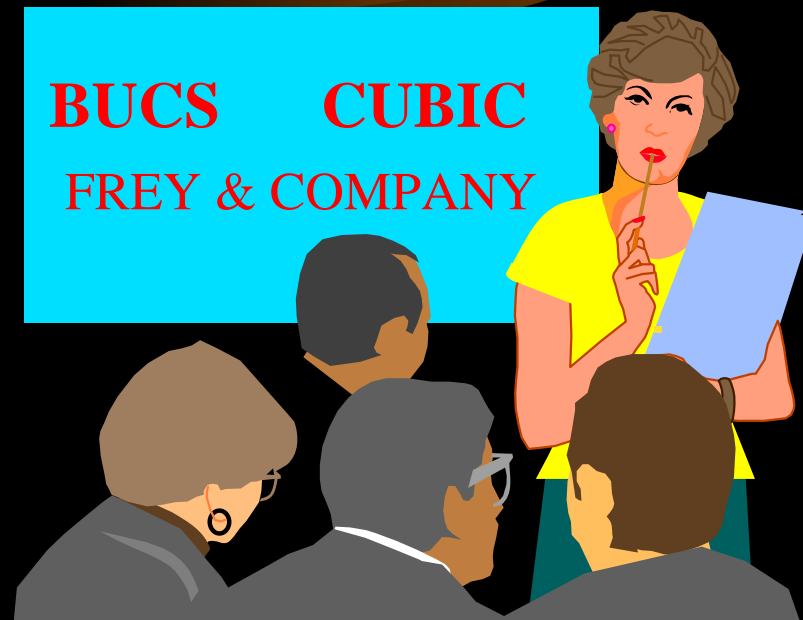
**“Being a part time employee, the Frey system has allowed us to get all our work done. We could never get it done without it!”**

# *Frey Training*

- **Location Options:**
  - Frey Offices
  - Customer Site
  - Remote Internet Based
- Professional Instructors
- Organized Training Plan
- Individualized Attention

**MARION COUNTY**

“Frey support and training is awesome. Kisses to all of the team.”



# *Frey Support*



## **St. Johns County**

“Whenever I have a question, I call the 800 number. It’s great!”

- Toll Free *Hotline*
- Dial-up Diagnostics
- Expert Support Team
- Internet Updates
- Newsletters
- User Surveys
- Users’ Conference
- And More...

# *Product Integration*



All Frey & Company products are designed for complete integration which eliminates duplicate entry and data errors.

**SQL and ODBC Gateways** integrate Frey products with others such as Microsoft WORD, EXCEL, Access, Lotus Notes, Corel Products, Crystal Reports and many other software packages that you are currently using.

# *Frey Customers*

Frey & Co. has dedicated its services to providing the very best to its customers.

We expect to maintain long term relationships based on quality service.



## **Seminole County**

*“We’ve used Frey software since 1986.*

*It is easy to use and support is great!”*



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- **Value Priced:** Pricing designed to meet the needs of a wide range of clients

# *Want More Information on Frey Products?*



**Visit Us On The Internet At**

[www.drfrey.com](http://www.drfrey.com)

- Product Guide For Application Details
- Power Point Presentation Software Overviews
- *White Papers* On Important Topics
- Need More Information, Call 1-800-659-3739

# Providing Quality Solutions Since 1974

**BUCS Budgetary Control System**

File General-Ledger Payables Receivables Fixed-Assets Combining-Reports Tools Help

**Favorites**

- Favorites
  - Preferences
  - Accounts Payable
    - Encumbrance Maintenance
    - Purchase Order Maintenance
    - Invoice Maintenance
    - Check Register
    - Check Print
    - A/P ACH Register
    - A/P Generate ACH
    - Bank Reconciliation Checks
  - Month End Processing
    - Report Scheduler
    - Period/Year End Reset

**General Ledger**

Posting Entry Chart Of Accounts Report Parameters

Posting Analysis View Investments Report Scheduler

Posting Analysis Print Fund Control Batch Posting

Revenue Report  
Expense Report  
Fund Report  
Balance Sheet  
Trial Balance  
Profit/Loss Report

Future Period Revenue Report  
Future Period Expense Report  
Future Period Fund Report  
Future Period Balance Sheet  
Future Period Trial Balance  
Future Period Profit/Loss Report

Custom Crystal Reports

Customize Favorites

**General Ledger**

Payables

Receivables

Fixed Assets

Combining Reports

**BUCS Fund Accounting**

DONALD R. Frey & COMPANY, INC.

For Help, Press F1

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